








THE 6 FIGURE SALES PLAN

The Road Map to 6 Figures in Your First Year of Real Estate



5 Streams of Business

	1	2	3	4	5
Lead Source	Zillow Connections	Open Houses	Social Media	Sphere of Influence	Zillow Referrals
# Deals	8-12	2-4	1-2	3-5	2-4
					

Total GCI* = \$153,600 to \$259,200